

SBE NEWS ALERT

Meeting the Needs of Asian American and Pacific Islander Businesses and Entrepreneurs



Sach Takayasu, President and CEO of ACE, and Bill Imada, member of the President's Advisory Commission on AAPIs, joined over 50 AAPI business leaders in a roundtable discussion at the U.S. Department of Commerce. (by Darren Shim)

By Bill Imada

More than 1.5 million businesses in the United States are owned by Asian Americans, Native Hawaiians and Pacific Islanders. These firms account for \$508.6 billion in spending power nationwide and have resulted in the creation of more than 2.8 million jobs. A vast majority of these companies are small and are fueled almost exclusively on creativity, ingenuity, business innovation and an unparalleled level of entrepreneurial spirit that cannot be found anywhere else in the world.

They include a robotics company designed to entice young people to consider careers in science, technology and engineering; a brick and mortar Boba tea shop that will introduce new flavors and customer enhancements to widen its

appeal; a fashion design company that draws inspiration from the cultural diversity of America; and, a shoe designer who incorporates recycled and repurposed paper to create an environmentally friendly consumer product.

On May 5, the White House Initiative on Asian Americans and Pacific Islanders (WHIAA-PI) teamed up with the U.S. Department of Commerce's Minority Business Development Agency (MBDA) and the U.S. Small Business Administration (SBA) by holding a roundtable discussion to address some of the key issues facing business owners, entrepreneurs and corporate leaders in the greater Asian American and Pacific Islander (AAPI) community.

The dialogue between the AAPI business leaders and federal leaders was direct, open, and honest, and included conversations that focused on including small business leaders on international trade missions; having ACE and regional

business associations and chambers serve as direct resources to all federal agencies; encouraging the SBA and MBDA to identify, recruit and hire more AAPIs to work within existing Small Business Development Centers and MBDA Business Centers; offering more in-culture and in-language services for the growing number of small businesses established by immigrants from Asia and other parts of the world; and, by working with federal agencies to collect and share disaggregated data pertaining to AAPIs that will ensure that will allow federal agencies and the AAPI business community to develop strategies and

■ Continued on page 14

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Contact Info:

703 Market Street, Suite 1000

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Publisher of

**Small Business Exchange
weekly newspaper**

California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Route 101/280 – Replace Barrier Railings
San Francisco County, Caltrans Project #04-1A5514, Bid Date: June 10, 2014 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Remove Striping & Pavement Markers, Striping & Pavement Markers, PCMS Boards, Remove Guardrail, Remove Roadside Sign, Carbon Fiber Reinforced Polymer Strip, Core Concrete, Clean Bridge Deck Drainage System, Salvage Metal Bridge Railing, Reconstruct Deck Drain Grate, Remove Unsound Concrete, Refinish Bridge Deck, Construction/Equipment Rentals, Traffic Control, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign), Misc. Metal (Bridge), Midwest Guardrail System (7' Wood Post), Crash Cushion, Bridge Removal (Portion), Temporary Railing (Type K), Temp. Crash Cushion, Temp. Traffic Screen, Structural Concrete (Bridge and Barrier Slab), Paving Notch Extension, Clean Expansion Joint, Joint Seal, Joint Seal Assembly, Bar Reinforcing Steel (Bridge), Job Site Management, Prepare Water Pollution Control Plan, Temp. Drainage Inlet Protection, Temp. Concrete Washout, Concrete Barrier, Transition Railing, End Cap (Type A), Crash Cushion (Sand Filled), Maintain Existing Traffic Management System, Lighting, Lighting and Sign Illumination, Misc. Construction Supplies, Trucking, etc.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

**Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.
AN EQUAL OPPORTUNITY EMPLOYER**

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**San Pablo Avenue at Rodeo Creek Bridge Replacement Project
Contra Costa County, County Project No. 0662-6R4005, Bid Date: June 17th, 2014 at 2:00 pm
Engineers Estimate: \$2,535,000 Number of Working Days: 115**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (20.68% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Lead Compliance Plan, Construction Area Signs, Traffic Control, Temporary Railing, SWPPP, Temporary Erosion Control, Erosion Control, Fence, Minor Concrete, Relocate Electrical, Electrical, Cold Plane Asphalt, Demo, Sand Backfill, Bridge Removal, Roadway Excavation, Structure Excavation, Clear and Grub, Class 2 Aggregate Base, Hot Mix Asphalt, Structure Concrete, Furnish Concrete Slab, Precast Girder, Rebar, Anti-Graffiti Coating, Isolation Casing, Misc. Metal, Traffic Striping and Marking, Concrete Barrier, Joint Seal, AC Dike, Pile Drive, Earthwork and Base, CIDH Pile, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Contra Costa County at <http://www.co.contra-costa.ca.us/1490/San-Pablo-Avenue-Rodeo-Creek-Bridge?NID=1490>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

**Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.
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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**City of Fremont
Capitol Avenue Extension
City Project No. 8520 (PWC)
Federal Project No. STPL-5322(053)
BID DATE: June 18, 2014 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control, Portable Changeable Message Sign, Clearing & Grubbing, Building Demo, Fencing, Tree Removal, Adjust Utilities to Grade, Cold Plane AC, Curb & Gutter, Sidewalk, Curb Inlet, Precast Field Inlet, Storm Drain Manhole, Electrical, Abatement, Joint Trench, Gas Line, Survey, Street Barricade, Erosion Control, Roadside Signs, Striping & Markings, Cast in Place Concrete, Precast Concrete Screenwall, Accent Tiles & Steel, Treewell, Tree Grates & Guard, Geotextile Fabric, Permeable Concrete Pavers, CIDH Piles, Import Topsoil, Planting & Irrigation, Underground and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

Sub Bids Requested From Qualified DVBE Subcontractors & Suppliers for

**Castro Valley Unified School District -
Yannoy Elementary School Fields
Renovation & Drainage Improvements
LCA Job #13053**

**Location: Castro Valley, CA
Bid Date: June 16, 2014 @ 1:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; painting; and fencing.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Kevin Exberger

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Sub Bid Requests
FINE LINE CONSTRUCTION - SAN FRANCISCO PUBLIC LIBRARY TEST & LITERACY CENTER RENOVATION WORK (Contract No. 77504) 040914
C. C. Myers, Inc.

Whether You're a Small Business Looking for Opportunities, or a Prime or Agency Seeking Small Businesses
The Small Business Exchange has the resources you need to succeed.
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BUSINESS
We assist those who cannot afford to market themselves.

**Visit SBE Website
www.sbeinc.com**

California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 12 – Little Potato Slough Bridge Project
San Joaquin County, Caltrans Project No. 10-1G0204, Bid Date: June 18th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Sign, Temporary Concrete Washout, Temporary Fence, Poly Concrete Overlay, Guard Railing, Temporary Railing, SWPPP, Temporary Erosion Control, Erosion Control, Fence, Minor Concrete, Electrical, Cold Plane Asphalt, Demo, Sand Backfill, Bridge Removal, Roadway Excavation, Structure Excavation, Clear and Grub, Hot Mix Asphalt, Structure Concrete, Rebar, Anti-Graffiti Coating, Traffic Striping and Marking, Concrete Barrier, Joint Seal, AC Dike, Pile Drive, Earthwork and Base, CIDH Pile, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Rt. 1 – Seaside Beach RW
Mendocino County, Caltrans Project No. 01-474904, Bid Date: June 18th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (8% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Sign, Temporary Concrete Washout, Temporary Fence, Poly Concrete Overlay, Guard Railing, Temporary Railing, SWPPP, Temporary Erosion Control, Erosion Control, Fence, Minor Concrete, Electrical, Cold Plane Asphalt, Demo, Sweeping, Abandon Culvert, Structure Backfill, Concrete Backfill, Class 2 Aggregate Base, Steel Solider Pile, Concrete Pipe, Vegetation Control, Roadway Excavation, Structure Excavation, Clear and Grub, Hot Mix Asphalt, Structure Concrete, Rebar, Anti-Graffiti Coating, Traffic Striping and Marking, Concrete Barrier, Joint Seal, AC Dike, Pile Drive, Earthwork and Base, CIDH Pile, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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Bid Requests from Certified SBE Subcontractors and Suppliers for **ALL TRADES** except for Earth Shoring

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 49

This is a SFRA project with construction workforce and prevailing wage requirements.

Hunter's Point Shipyard Phase I, Block 49
350 Friedell Street, San Francisco, CA 94124

Bid Date: 7/1/14 @ 2 PM

Voluntary Pre-bid Meeting on 6/18/14 at 1:00 PM at Construction Assistant Program Trailer Located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.

Contact: Julie Park • estimating@cahill-sf.com, (415) 986-0600



Is requesting quotes from qualified SBE/DVBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Fence, Drill and Blast Rock, Rock Crushing, AC Pavement, Signs and Striping, Instrumentation, Cement Deep Soil Mixing, Dewatering, Rebar, Well Installation, Rock Anchors, Hydroseeding, Misc. Metal, RCP, PVC Pipe, Ready Mix, Trucking, Survey, QA/QC, Security, Field Office, SWPPP

Seismic Remediation of Dam Embankment – Perris Dam

Riverside County, CA

Department of Water Resources

Contract No. C51484

SBE Goal: 25% with DVBE incentive

BID DATE: June 26, 2014 @ 11:00 a.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Steve Reiser

Phone: (714) 540-5351 • Fax: (714) 545-2003

Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, or may be obtained from Department of Water Resources. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
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ACHIEVE GOALS

Demonstrate Good Faith Effort

SBE - Your Diversity Outreach Partner

Rebuilding America
 SBE partners with prime contractors, minority-, disadvantaged-, woman- and disabled veteran-owned businesses to rebuild our national infrastructure.

Building Capacity Through Growth
 Since 1984 SBE has been in the forefront, bringing opportunities to the diverse business community.



California Sub-Bid Request Ads

DESERT MECHANICAL, INC.
IN RESPONSE TO THE TRANSBAY JOINT POWERS AUTHORITY'S (OWNER)
SMALL BUSINESS ENTERPRISE (SBE) PROGRAM, REQUEST
SUB-BIDS FROM QUALIFIED SMALL BUSINESS ENTERPRISES (SBEs) FOR

TRANSBAY TRANSIT CENTER, SAN FRANCISCO, CALIFORNIA

WECOR/OBAYASHI JOINT VENTURE

TRADE PACKAGE #TG10.2: PLUMBING

CONTRACT NO. 301001002

BID DATE: August 20, 2014 @ 1:00 PM

(818) 362-4591 (OFFICE) * (818) 362-0866 (FAX)

INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING TRADES: PLUMBING SUB-CONTRACTORS, PLUMBING PIPING EQUIPMENT & MATERIALS VENDORS, PLUMBING FIXTURE VENDORS, INSULATION SUBCONTRACTORS, SEISMIC SUPPORT SUPPLIERS, RENTAL EQUIPMENT, STORAGE TRAILERS, ENGINEERING SERVICES, TOOL RENTALS, WELDING AIR & GAS SUPPLIERS, TEMPORARY OFFICE PERSONNEL, CONCRETE CORING/CUTTING, STORAGE YARD SPACE, WAREHOUSE SPACE, SECURITY SERVICES, SAFETY SERVICES, CHEMICAL TREATMENT SUBCONTRACTORS AND VENDORS

COPIES OF PLANS AND SPECIFICATION CAN BE OBTAINED FROM:

DESERT MECHANICAL, INC., ATTN: JEFF PATRICK

PLANS AND SPECIFICATIONS MAY ALSO BE VIEWED AT CERTAIN PUBLIC, PRIVATE AND MINORITY PLAN ROOMS OR AT DESERT MECHANICAL, INC.'S OFFICE AT 15870 OLDEN STREET, SYLMAR, CALIFORNIA, CONTACT JEFF PATRICK @ (818) 362-4591

DESERT MECHANICAL, INC., INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SMALL BUSINESS ENTERPRISES REGARDING PARTICIPATION ON THIS PROJECT

NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED ASSISTANCE OR SERVICES

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DESERT MECHANICAL, INC.
IN RESPONSE TO THE TRANSBAY JOINT POWERS AUTHORITY'S (OWNER)
SMALL BUSINESS ENTERPRISE (SBE) PROGRAM, REQUEST SUB-BIDS FROM
QUALIFIED SMALL BUSINESS ENTERPRISES (SBEs) FOR

TRANSBAY TRANSIT CENTER, SAN FRANCISCO, CALIFORNIA

WECOR/OBAYASHI JOINT VENTURE

TRADE PACKAGE #TG10.3: HEATING, VENTILATING AND AIR CONDITIONING

CONTRACT NO. 301001003

BID DATE: JUNE 17, 2014 @ 3:00 PM

(818) 362-4591 (OFFICE) * (818) 362-0866 (FAX)

INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING TRADES: SHEETMETAL SUB-CONTRACTORS, PIPING SUBCONTRACTORS, REFRIGERATION SUBCONTRACTORS, SHEETMETAL FABRICATION SHOPS, PIPING FABRICATION SHOPS, PIPING MATERIAL & EQUIPMENT VENDORS, HVAC EQUIPMENT VENDORS, INSULATION SUBCONTRACTORS, SEISMIC SUPPORT SUPPLIERS, RENTAL EQUIPMENT, STORAGE TRAILERS, ENGINEERING SERVICES, TOOL RENTALS, WELDING AIR & GAS SUPPLIERS, TEMPORARY OFFICE PERSONNEL, WAREHOUSE SPACE, CHEMICAL TREATMENT SUBCONTRACTORS AND VENDORS

COPIES OF PLANS AND SPECIFICATION CAN BE OBTAINED FROM

DESERT MECHANICAL, INC., ATTN: JEFF PATRICK

PLANS AND SPECIFICATIONS MAY ALSO BE VIEWED AT CERTAIN PUBLIC, PRIVATE AND MINORITY PLAN ROOMS OR AT DESERT MECHANICAL, INC.'S OFFICE AT 15870 OLDEN STREET, SYLMAR, CALIFORNIA, CONTACT JEFF PATRICK @ (818) 362-4591

DESERT MECHANICAL, INC., INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SMALL BUSINESS ENTERPRISES REGARDING PARTICIPATION ON THIS PROJECT

NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED ASSISTANCE OR SERVICES

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Requests sub-bids from qualified Small/Micro Business Enterprise (SBE) subcontractors, suppliers, truckers certified by California Department of General Services for the following project:

IRP2 WATER TREATMENT PLANT

OPERATIONS BUILDINGS SEISMIC

RETROFIT PROJECT

RWTP & VASCONA PUMP STATION

SANTA CLARA VALLEY WATER DISTRICT

PROJECT #93764003 / CONTRACT #C0596

Bids: JUNE 11, 2014 @ 2:00 pm

DGS-certified small/micro business enterprises wanted for the following items, including, but not limited to: SWPPP – Cutting & Patching – Demolition – Rebar – Concrete – Structural Steel – Metal Fabrications – Steel Railings – Custom Casework – Fluid Applied Waterproofing – Bldg & Roofing Insulation – Traffic Coatings – Flashing & Sheetmetal – Joint Sealants – Metal Doors & Frames – Wood Doors – Storefront – Finish Hardware – Glass & Glazing – Non-Load Bearing Wall Framing Systems – Acoustical – Drywall – Ceramic Tile – Sheet Rubber Flooring – Sheet Vinyl Flooring – Painting & Protective Coatings – Carpet Tile – Metal Toilet Partitions – Shower Stalls – Louvers & Vents – Access Flooring – Metal Lockers & Locker Benches – Toilet & Bath Accessories – Projection Screens – Metal Lab Casework – Roller Shades – Control Room Furniture & Furnishings – Special Construction – Fire Alarm Systems – Rough Carpentry – Built-Up Roofing – Mechanical – Electrical.

Bonding, insurance, lines of credit & any technical assistance or information related to the plans or specification & requirements for the work will be made available to interested DGS certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small & micro business suppliers & subcontractors.

Proven Management, Inc.

CA License No. 749370

2000 5th Street, Berkeley, CA 94710

Phone: 415-421-9500 • Fax: 415-421-9600

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Looking for
Subcontractors, Vendors,
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SBE reaches a diverse audience, cutting
across ethnic and gender lines as well
as traditional industry segments.



Call 1-800-800-8534
or visit us at www.sbeinc.com

California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

**2014 STP Arterial Street Rehabilitation
City of Livermore Project No. 2014-17**

DBE Goal: 9.1%

Engineer Estimate: \$ 1,380,000

45 Working Days

Bids: June 10th, 2014 @ 2:30 PM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Grinding, Concrete Curb & Sidewalk-Misc., Thermoplastic Traffic Stripe & Marking, Signal and Lighting, Detector, Sweeper, Trucker & Brick Pavers.

Scope of Work: Rehabilitating and resurfacing of various streets.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office from the City of Livermore Engineering Division, 1052 South Livermore Avenue, Livermore, CA 94550. Contact Dave Czech 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Gallagher and Burk, Inc. is soliciting for M/WBEs for the following project:

**RESURFACING OF PORTIONS OF
VARIOUS ROADWAYS IN THE
CASTRO VALLEY AREA OF ALAMEDA COUNTY**

Specification No. 2254

OWNER: COUNTY OF ALAMEDA –

PUBLIC WORKS AGENCY

951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: JUNE 18, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, CRACK SEALING, ELECTRICAL, TEMPORARY EROSION CONTROL, FABRIC, PAVEMENT MILLING, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, SURVEY/STAKING.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Steve Lippis

Website: www.desilvagates.com

An Equal Opportunity Employer

Gallagher and Burk, Inc. is soliciting for M/WBEs for the following project:

**RESURFACING OF PORTIONS OF
VARIOUS ROADWAYS IN THE ASHLAND,
FAIRMONT TERRACE, AND FAIRVIEW AREAS
OF ALAMEDA COUNTY**

Specification No. 2255

OWNER: COUNTY OF ALAMEDA –

PUBLIC WORKS AGENCY

951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: JUNE 18, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION SITE MANAGEMENT, CRACK SEALING, ELECTRICAL, PAVING FABRIC, STRIPING, SURVEY/STAKING, TRUCKING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Alan McKean

Website: www.desilvagates.com

An Equal Opportunity Employer

Shimmick Construction Company, Inc.
LBE Subcontractor/Supplier Bids Requested For:

**Bayview Gateway Park Project
City and County of San Francisco
Contract No. 2758R**

Bid Date: June 11, 2014 at 1:30PM

Fax all quotes to 510-777-5099

Requesting certified LBE Subcontractor and Supplier Quotes on Structural Steel Contractors, Reinforcing Steel Contractors, Landscape Contractors, Earthwork & Paving, Painting/Waterproofing Contractor, Marine Construction, Concrete Contractor (Flatwork), Steel & Steel Products, Concrete Supplier and Manufacturer, Traffic Safety & Traffic Control Devices, Electrical Equipment and Supplies, Lighting Supplies, Lumber EQ & Supplies.

For copies of Bid Documents, and information regarding submittal of Bids and other required bidding and contract documents, contact Tim Leung at: Port of San Francisco, City and County of San Francisco ATTN: Tim Leung, Pier 1, The Embarcadero, San Francisco, California 94111 or telephone: 415-274-0400. Contract documents are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Cu Mai by phone at (510) 777-5005.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

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Sub Bids Requested From Qualified DBE and UDBE Subcontractors & Suppliers for

**Contra Costa County
Department of Public Works -
San Pablo Avenue at**

**Rodeo Creek Bridge Replacement Project
County Project No.: 0662-6R4005
Location: Rodeo, CA**

Engineer's Estimate: \$2,535,000

Job Duration: 115 working days

Bid Date: June 17, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Graffiti Coating; Survey; SWPPP; Lead Compliance; Construction Area Signs; Portable Changeable Message Signs; Erosion Control; Bridge Removal; Chain Link Fence; Trucking; Drilling; Precast Concrete Deck; Rebar; Striping; Ready Mix; Asphalt; Concrete Pumping; and Misc. Metals. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Andy Vasconi

California Sub-Bid Request Ads



Bid Advertisement – \$6.5 M Lightweight Cellular Concrete Embankment – RFP 52

Shimmick Construction Company, Inc./FCC Construction S.A./Impregilo S.p.A. Joint Venture (SFI) is an equal opportunity Prime Contractor seeking quotes from subcontractors/suppliers for the following project:

GERALD DESMOND BRIDGE REPLACEMENT PROJECT

Construction of a new 2000 ft cable stay main span bridge with approximately 3 miles of approach bridge structures for the Port of Long Beach. For more information about subcontracting please go to: www.sfigdb.com

Lightweight Cellular Concrete Embankment Bid package – RFP52: The scope of work for the Installation of Lightweight Cellular Concrete Embankments for the Gerald Desmond Bridge Replacement shall include the following: The cost of all necessary labor, material, equipment, supplies, supervision, safety, and quality control required to complete the work in accordance with the contract documents and as noted below. Each Contract scope shall be bid and accepted as a complete package. All material and equipment must be approved by SFI prior to purchase and installation.

The scope of this bid package is comprised of: Furnish and installation of lightweight cellular concrete embankment fills to the lines, grades, and slopes shown in the project plans and specifications. Scope also includes coordinating with project design to answer technical and constructability related inquiries. Subcontractor shall bid all items based on the specifications and drawings provided. The unit prices provided shall be applied to agreed upon quantities when substantial drawings become available. Final quantities will be measured based on approved plans and adjusted via change order(s).

All subcontractors must register on the www.smartbidnet.com website to be considered. Plans and specifications, contract documents, and required forms will be available for download on the website. If you need to register your company please contact Nancy Nguyen by email at Nancy.Nguyen@sfigdb.com.

*Bid Proposal Due Date: June 19th 2014

Required/Compliance Documents are available at: Electronic copies of the Required/Compliance Documents can be downloaded from the SFI Joint Venture website at <http://www.sfigdb.com/subcontractor/requiredcompliance-docs/> For any additional project specific information or to discuss obtaining necessary equipment, supplies, and/or materials please call Azzam Saad at (949) 398-6120 or email at udbe@sfigdb.com

SFI, A Joint Venture is an Equal Opportunity Employer and actively requests bids from Underutilized Disadvantaged Business Enterprises (UDBE). The Project has an 11% UDBE goal. Items of work may be broken down into economically feasible packages to encourage participation. SFI, A Joint Venture intends to conduct itself in good faith with all firms for participation on this project. 100% Performance and Payment bonds with a surety company subject to approval of SFI, A Joint Venture, are required of subcontractors for this project. SFI, A Joint Venture will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the Project Labor Agreement (PLA) and to execute an agreement utilizing the latest SFI, A Joint Venture Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. For assistance with bonding, insurance or lines of credit contact Azzam Saad at (949) 398-6120.

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

For Construction on State Highway In Los Angeles County In Los Angeles From Venice Boulevard Separation To Ventura Boulevard Undercrossing

Location: 07-LA—405-28.0/39.0 • Contract No. 07-296804

Bid Date: 06-12-2014 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

Chumo Construction, Inc.

14425 Joanbridge Street • Baldwin Park, CA 91706 • Phone: (626) 960-9502 • Fax: (626) 960-3887

Contact: George Chumo

100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at (626) 960-9502.

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Small Business Exchange

The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

Look no further.

We have them all in our database

Need construction contractors and suppliers familiar with public contracting, bondable certified by cities, states and federal, and willing to work in one or many locations?

We have that, too.

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)

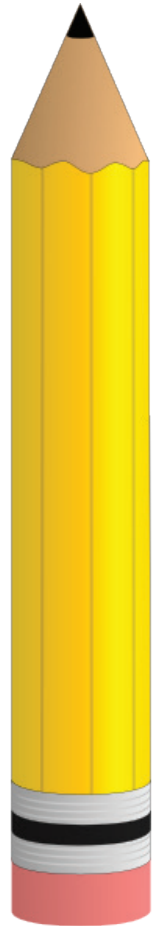
We can do that, too

The next time you're bidding project where time and accuracy are of the essence, call us.

We'll make it happen.

We are on the move to make your business better.

**Call
1-800-800-8534**



With SBE you can:

FIND

Subcontractors, Vendors, and Suppliers

REACH

Diverse Audiences of Various Ethnicity, Race, & Gender

ADVERTISE

Sub-Bid Request Ad

SUB-BID REQUEST AD

Seeking SBE, DBE, DVBE, Emerging and Local Businesses Subcontractor for the following project:

Valley College Athletic Training Facility Los Angeles Community College District (LACCD)

**Los Angeles Valley College
5200 Fulton Ave**

Van Nuys, CA 91401

Current due dates:

Written RFCs : June 11th @ 12:00pm

Scope Letter: June 16th

Final Bid: June 19th @ 2:00pm

Project consists of a Stadium Field House, a Baseball / Softball Field House, a Baseball Field and (2) Softball Fields, and an Archery, Hammer Throw and Discus throw area which includes an Archery storage shed. The Stadium Field House is a 20,945 square feet facility on one floor including team and coaches locker rooms, weight room, sports medicine room, meeting room, coaches offices, and equipment storage and laundry. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball/Softball Field House is a 10,738 square feet facility on one floor including team and coaches' locker rooms, sports medicine room, coaches' offices, field storage, public restrooms, and a concession. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball Field has synthetic turf and includes bleacher seating for 512 with a 144 square foot press box (Press box and Bleachers are not part of this contract), dugouts, bullpens, batting cages, and perimeter fencing. The (2) Softball Fields have synthetic turf and include 4 tier bleacher seating for 150 and a 144 square foot press box for each Field, dugouts, bullpens, batting cages, and perimeter fencing. Project includes all indicated site work such as utility connections, parking, site paving, landscaping, and site lighting.

- Prevailing Wage
- SBE, DBE, DVBE, Emerging and Local Businesses strongly encouraged
- Project Labor Agreement per LACCD in effect

Pankow

199 S. Los Robles Ave, Suite 300
Pasadena, California 91107
(626) 304-1190 • (626) 696-1782 Fax
Contact: **Monica Jimenez**
mjimenez@pankow.com



SHIMMICK | FCC | IMPREGILO JV MEET & GREET OUTREACH EVENT



Shimmick Construction Company, Inc. /FCC Construction S.A./Impregilo S.p.A, Joint Venture (SFI) is an equal opportunity Prime Contractor seeking quotes from subcontractors/suppliers for the following project:

at:
**280 Pier T Lane /SFI Office Trailer
Long Beach, CA 90802**

GERALD DESMOND BRIDGE REPLACEMENT PROJECT

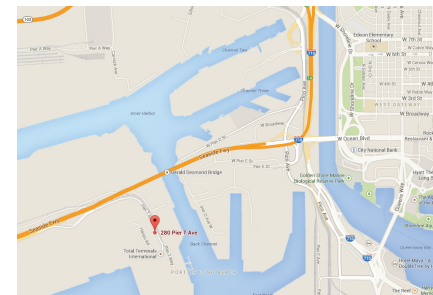
Construction of a new 2000 ft cable stay main span bridge with approximately 3 miles of approach bridge structures for the Port of Long Beach. For more information about subcontracting please go to: www.sfigdb.com

Shimmick, FCC, Impregilo a JV will be hosting an outreach event to seek qualified sub-contractors/ suppliers and encourage participation of certified, Underutilized Disadvantaged Business Enterprises (UDBE) to help attain the project goal of 11% UDBE in the following scopes:

Structural Steel, Asphalt Paving, Landscaping, Flat Work & Minor Concrete, Paintings & Coatings, Fencing & Guard Rail, Concrete Barrier, Barge/Tug, PCC Paving, Polyester Concrete Overlay, Overhead Signage, Disposal Construction Material, Maintenance Building, Lightweight Fill, Environmental Compliance, Aggregates, Falsework Material, Precast Deck Panels, Maintenance Equipment, Pipe Materials, Formwork, Precast Drainage Material, Misc Metals.

This event will be held on:

**June 27th, 2014
10:00 AM - 11:00 AM**



*Parking is Free

Please email Nancy @ nancy.nguyen@sfigdb.com to register for the event.

SFI, A Joint Venture is an Equal Opportunity Employer and actively requests bids from Underutilized Disadvantaged Business Enterprises (UDBE). The Project has an 11% UDBE goal. Items of work may be broken down into economically feasible packages to encourage participation. SFI, A Joint Venture intends to conduct itself in good faith with all firms for participation on this project. 100% Performance and Payment bonds with a surety company subject to approval of SFI, A Joint Venture, are required of subcontractors for this project. SFI, A Joint Venture will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the Project Labor Agreement (PLA) and to execute an agreement utilizing the latest SFI, A Joint Venture Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions.

SHIMMICK | FCC | IMPREGILO JV

Using a "POEM" to Improve Your Social Media Strategy

It's frustrating to see small businesses give up on social media as a marketing channel after just a few months of effort. Usually the heart of the problem is a weak or nonexistent content marketing strategy. Without a strategy, there can be no meaningful, long-term engagement.

Engagement doesn't happen like spontaneous combustion. Content is at the center of engagement. But it's not as simple as just slapping up some content on your social channels or blog. A small business needs a content strategy to create highly targeted content assets for fans and followers to engage around.

The Importance of Understanding Your Audience

Your business also needs a content strategy in order to outline the messaging and brand impression you want to convey. Is your business known for providing helpful advice to other businesses or

consumers in your niche? Then you'll need a lot of helpful content around issues your target market cares about. On the other hand, if your business is known for providing fun products, you'll want fun and entertaining content.

This is where understanding your audience comes into play. You have to know what your audience wants and expects from you before you can build a content strategy around it.

Now for that Concept...

Here's what you need to succeed in using social media to find new customers and engage your followers, and it's not a secret: POEM.

That's Paid, Owned, and Earned Media. Essentially, it involves diversifying the types of content you publish through social channels. Let's dive into each.

California Sub-Bid Request Ads



SWINERTON BUILDERS

Requesting sub bids from all qualified subcontractors including Small Business Enterprises (SBE), Women-Owned Business Enterprises (WBE), HUBZone, Small Disadvantaged Business Enterprises (SDBE), Small Disabled Veterans Small Business Enterprise (SDVSBE), and Veteran-Owned Small Business Enterprise (VOSBE)

PROJECT INFO:

Project Name: JPL B230 Data Center Phase 2
Address: 4800 Oak Grove Drive
Pasadena, CA 91109

BIDS ARE DUE:

July 9th, 2014 at 2:00 PM

DESCRIPTION

2757 SQ. FT. New building addition Structural steel building to house new data center
 5,935 SQ FT. TI in existing building 230

Scope involves interior and site demolition, grading, concrete foundations, concrete fill over metal deck, drilled caissons, site utilities, site and asphalt paving, roofing and sheet metal, interior finishes, exterior plaster, new medium voltage, 16.5 KV switchgear, all MEP systems for new data center phase two equipment and associated MEP re-work.

TRADES:

Demolition, Reinforcing Steel, Fibrous Reinforcing, Concrete, Structural Metal Framing, Metal Decking, Thermal Insulation, Membrane Roofing, Flashing and Sheet Metal, Acoustical Ceilings, Doors and Frames, Gypsum Board, Resilient Flooring, Access Flooring, Painting, Signage, HVAC, Plumbing, Fire Suppression, Fire Detection and Alarm, Earthwork, Drilled Caissons, and Concrete Paving. Electrical bidders have been pre-selected and prequalified.

PRE-BID MEETING.

Date: Monday, June 16th, 2014
 Time: 9:00 A.M.

Location: Pasadena Central Public Library, Donald Wright Auditorium
 Address: 285 East Walnut Street, Pasadena, CA 91101

REQUIREMENTS:

Prequalification is required of all subcontractors. In order to complete prequalification, the following documents are required: Current financial statement (income statement plus balance sheet), letter of bondability, certificate of insurance, OSHA 300 log, certifications (MBE, DBE, etc.), line of credit letter, general liability, workers compensation insurance policy rate, declaration pages, and W-9. For questions regarding prequalification please contact Nancy Figueroa at nfigueroa@swinerton.com or 213.869.3400.

An EMR of 1.0 or less is required.

Prevailing Wage/ Davis-Bacon rates apply. You can access wage determination at <http://www.wdol.gov/>

If assistance is needed in obtaining bonds, lines of credit and/or insurance, please contact Charles "Rick" Moore at 415.984.1289.

BID DOCS:

Plans and specifications are available for review online via www.smartbidnet.com. Please contact Nancy Figueroa at nfigueroa@swinerton.com or 213.869.3400 if you are interested in this project in order to receive the link to the plans and specifications for this project.

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REQUEST FOR MBE/WBE/SBE Subcontractors and Suppliers for:

**Main Wastewater Treatment Plant
 Engineers Road Widening
 Specification SD-357**

**East Bay Municipal Utility District
 REVISED BID DATE: June 25, 2014 @ 1:30 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Waterline, Fencing, Striping, Signs, Minor Concrete Curb & Gutter, Street Lighting - Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE participation. Plans & Specs are available for viewing at our office.

RGW Construction Inc. is seeking all qualified White Men, White Women and Ethnic Minority-owned subcontractors and suppliers for the following project:

**Main WWTP Engineers Road Widening -
 Spec SD-357**

**Owner: East Bay Municipal Utility District
 Contracting Objectives: White Men 25%,
 White Women 9%, Ethnic**

Minorities (Men and Women) 25%

Engineer's Estimate: \$1,750,000 - \$2,250,000

Bids: June 25th, 2014 @ 1:30 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils (Tack Coat), Raise Iron-Utilities, Cold Plane, Landscaping (Biotreatment Soil), Hydroseeding, Signs Roadside, Concrete Curb & Sidewalk-Misc., Remove Existing Fence & New Fencing, Thermoplastic Traffic Stripe & Marking, Signal and Lighting (Removal & New), Surveyor, Water Truck, Sweeper and Trucker.

Scope of Work: Roadway excavation, subgrade and pavement installations, Sidewalk and curb work; utility work: installation of recycled water line, storm drains and fire water lines; electrical work: above and below grade electrical conduit, wiring installations for roadway lighting.

Plans and specifications for this project are available for viewing in our office or plans maybe obtained from the District at <http://www.ebmud.com/current-construction-bids>. Please contact Dave Czech at (925) 606-2400 david.czech@rgwconstruction.com.

RGW is willing to breakout any portion of work to encourage white men, white women and ethnic minority-owned business participation. Contact us for a specific item list.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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California Sub-Bid Request Ads

SKANSKA

Route 10/57 Separation Project
Caltrans Contract No.: 07-295004
District 07 on Route 10
DBE Goal: 7%
Bid Date: June 19, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website:

http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Trucking, Street Sweeping, Equipment Rental, Lead Compliance Plan, Progress Schedule (Critical Path Method), Time-Related Overhead (WDAY), Construction Area Signs, Traffic Control System, Channelizer (Surface Mounted), Temporary Railing (Type K), Temporary Crash Cushion Module, Job Site Management, Prepare Water pollution Control, Temporary Drainage Inlet Protection, Street Sweeping, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe, Remove Irrigation Facility, Street Sweeping, Temporary Concrete Washout, Treat Wood Waste, Remove Irrigation Facility, Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Remove Pavement Marking, Remove Asphalt Concrete Pavement (SQFT), Remove Asphalt Concrete Dike, Relocate Road Sign (Wood Post), Cold Plane AC Pavement, Remove Crash Cushion, Riser Sprinkler Assembly, Replace Base, Asphalt Rubber Stress Absorbing Membrane Interlayer (Sami-R), Crack Treatment, Hot Mix Asphalt, Superpave (Type A), Rubberized Hot Mix Asphalt, Superpave (gap Graded), Data Core, Place Hot Mix Asphalt Dike (Type F), Tack Coat, Drill And Bond (Dowel Bar), Furnish Laminated Panel Sign (Relocate Roadside Sign, Adjust Pull Box, (1?-Type A), Furnish Single Sheet Aluminum Sign, Furnish Single Sheet Aluminum Sign, Roadside Sign- Two Post, Install Sign, Install Roadside Sign Panel On Existing Post, Misc. Iron & Steel, Transition Railing, End Cap (Type C), End Anchor Assembly (type SFT), Alternative In-Line Terminal System, Alternative Flared Terminal System, Crash Cushion SCI 100 GM, Crash Cushion Compressor, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker (Non-Reflective, Retroreflective), Maintaining Existing Traffic Management System Elements During Construction, Temporary Microwave Vehicle Detection System, Modify Traffic Monitoring Station, Modify Ramp Metering System, Modify Automatic Vehicle Classification Station, Modify Signal & Lighting, Modify Signal, Mobilization.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: hamied.kazerooni@skanska.com

SKANSKA

Route 138 Highway Widening
Caltrans Contract No.: 08-3401U4
District 08 on Route 2, 138
DBE Goal: 8%
Bid Date: July 3, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type II & III Barricade, Portable Changeable Message Sign, Temp Railing (Type K), Temp Crash Cushion Module, Alternative Crash Cushion System, Prepare SWPPP, Rain Event Action Plan, Storm Water Sampling and Analysis, Storm Water Annual Report, Temp Erosion Control, Temp Construction Entrance, Street Sweeping, Temp Concrete Washout, Temp Fenc (Type ESA) Treated Wood Waste, Remove Mailbox, Cold Plane Asphalt Concrete Pavement, Remove Concrete, Bridge Removal, Clearing and Grubbing, Develop Water Supply, Roadway Excavation, Rock Excavation (Controlled Blasting), Structure Excavation, Structure Backfill, Landscaping, Erosion Control, Class 2 Aggregate Base, Asphaltic Emulsion (Fog Seal Coat), Hot Mix Asphalt-Superpave, Data Core, Place Hot Mix Asphalt Dike, Place HMA (Miscellaneous Area), Tack Coat, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Minor Concrete (Minor Structure), Joint Seal, Bar Reinforcing Steel, Reinforced Concrete Pipe, Corrugated Steel Pipe, Rock Slope Protection, Slope Paving (Concrete), Rock Slope Protection Fabric Minor, Concrete (Gutter), Minor Concrete (Misc Const), Fencing, Cable Railing, Transition Railing, Alternative In-Line Terminal System, Concrete Barrier - Type 60, Concrete Barrier (Type 736), Striping & Marking, Electrical, Signal and Lighting, Traffic Monitoring Station, Asbestos Compliance Plan, Biologist, Obliterate Surfacing, Remove Traffic Stripe, Remove Concrete Box Culvert, Salvage Guardrail, Reconstruct Rock Slope Protection, Reconstruct USFS Monument Sign Structure, Roadside Signs, Polyester Concrete Overlay, Shoulder Backing, Rumble Strip, Prime Coat, Soil Nail Driven Pile, Structural Concrete, Concrete Surface Texture, Structural Signs, Stain Galvanized Surface, Prepare and Stain Concrete, Welded Steel Pipe Casing, Pre/Post Construction Surveys, Jack and Bore, Survey Monument, Midwest Guardrail, Pipe Hand railing, Cable Railing, Thermoplastic Stripe, Changeable Message Sign System, Flashing Beacon System.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360, Fax: (951) 788-2449
 Email: joe.sidor@skanska.com

California Sub-Bid Request Ads

SKANSKA

Construct 4 Lane Highway on Route 15 - 76

Caltrans Contract No.: 11-257154

District 11 on Route 15, 76

DBE Goal: 10%

Bid Date: June 19, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

LEAD COMPLIANCE PLAN, PROGRESS SCHEDULE (CPM), CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL SYSTEM, TYPE II & III BARRICADE, TEMP STRIPING, PAVEMENT MARKING (PAINT) & MARKERS, TRAFFIC PLASTIC DRUM, PORTABLE CHANGEABLE MESSAGE SIGN, TEMP RAILING (TYPE K), TEMP CRASH CUSHION MODULE, TEMP ALTERNATIVE CRASH CUSHION SYSTEM, PREPARE SWPPP, RAIN EVENT ACTION PLAN, STORM WATER SAMPLING AND ANALYSIS DAY, STORM WATER ANNUAL REPORT, TEMP EROSION CONTROL, TEMP CONSTRUCTION ENTRANCE, STREET SWEEPING, TEMP CONCRETE WASH-OUT, TEMP FENCE (TYPE ESA), TEMP ARROYO TOAD FENCE, TREATED WOOD WASTE, PRE-MANUFACTURED BAT HOUSE, REMOVE OR ABANDON EXISTING FACILITIES, MAINTAIN ARROYO TOAD FENCE, RESET MAILBOX, RELOCATE OR ADJUST UTILITIES, MODIFY INLET, MODIFY SEWER MANHOLE, COLD PLANE ASPHALT CONCRETE PAVEMENT, REMOVE CONCRETE, CAP RISER, BRIDGE REMOVAL, CLEARING AND GRUBBING, DEVELOP WATER SUPPLY, ROADWAY EXCAVATION, ROCK EXCAVATION (CONTROLLED BLASTING), STRUCTURE EXCAVATION, STRUCTURE BACKFILL, DITCH EXCAVATION, IMPORTED BORROW, SUBGRADE ENHANCEMENT GEOTEXTILE CLASS B2, LANDSCAPING & IRRIGATION, EROSION CONTROL, CLASS 2 AGGREGATE BASE, ASPHALTIC EMULSION (FOG SEAL COAT), SLURRY SEAL, HOT MIX ASPHALT-SUPERPAVE, PAVING ASPHALT (BINDER, GEO PAVEMENT INTERLAYER), GEOSYNTHETIC PAVEMENT INTERLAYER (PAVING FABRIC), DATA CORE, PLACE HOT MIX ASPHALT DIKE, PLACE HMA (MISCELLANEOUS AREA), TACK COAT, CONTINUOUSLY REINFORCED CONCRETE PAVEMENT, TEMP HAUL BRIDGE, PERMANENT STEEL CASING, CIDH CONCRETE PILING, CIDH CONCRETE PILING (ROCK SOCKET), STEEL SHEET PILING, PRESTRESSING CAST-IN-PLACE CONCRETE, STRUCTURAL CONCRETE, MINOR CONCRETE (MINOR STRUCTURE), CONCRETE SLOPE ANCHOR, FURNISH PRECAST PRESTRESSED CONC BULB-T GIRDER, ERECT PRECAST PRESTRESSED CONCRETE GIRDER, JOINT SEAL, BAR REINFORCING STEEL, FURNISH AND/OR INSTALL ALL SIGNS, TIMBER RETAINING WALL, ROCK STAIN, ALTERNATIVE PIPE CULVERT, TEMP CULVERT, SLOTTED PLASTIC PIPE, REINFORCED CONCRETE PIPE, BITUMINOUS COATED CORR STEEL PIPE, PERFORATED PLASTIC PIPE UNDERDRAIN, GRATED LINE DRAIN, ROCK SLOPE PROTECTION, CONCRETE (SLOPE PROTECTION), CONCRETE (DITCH LINING), SLOPE PAVING (CONCRETE), GABION, ROCK SLOPE PROTECTION FABRIC, MINOR CONCRETE (GUTTER), DETECTABLE WARNING SURFACE, MINOR CONCRETE (MISC CONST), PARKING BUMPER (PRECAST CONCRETE), MISC IRON AND STEEL, PVC SEWER PIPE, RECONNECT EXISTING SEWER LATERAL, TEMP SEWER BYPASS, STEEL CASING (SEWER), PRECAST PVC LINED CONCRETE MANHOLE, PRECAST CONCRETE MANHOLE, FIRE HYDRANT ASSEMBLY, AUTOMATIC AIR RELEASE AND VACUUM RELIEF VALVE, BLOW OFF ASSEMBLY, DUCTILE IRON WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CASING (WATER), TRENCHLESS CASING INSTALLATION, FENCEING, TUBULAR STEEL GATE, WILDLIFE PASSAGE WAY (TYPE M), TUBULAR HANDRAILING, CABLE RAILING, TRANSITION RAILING, ALTERNATIVE IN-LINE TERMINAL SYSTEM, CRASH CUSHION (REACT 9CBB), CONCRETE BARRIER - TYPE 60, CONCRETE BARRIER (TYPE 736), STRIPING & MARKINGS, ELECTRICAL, SIGNAL AND LIGHTING, TRAFFIC MONITORING STATION, CLOSED CIRCUIT TELEVISION SYSTEM.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360, Fax: (951) 788-2449
Email: tom.mehas@skanska.com

Sub Bids Requested From Qualified
DBE and UDBE Subcontractors & Suppliers for

County Road 44 Culvert Replacement

County Project No. R5911028

Location: Glenn County, CA

Bid Date: June 12, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; metal beam guard-rail; reinforcing steel; construction area signs; striping; SWPPP; erosion control; bridge removal; cable railing; survey; and prime coat.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

“POEM”

Continued from page 7

Paid media:

This comes in the form of sponsorships or advertising on third-party sites to better reach your audience.

Owned media:

You likely already have and are using your owned media, or the channels that you create and control. They include (but are not limited to) your company blog, your YouTube channel, all social profiles, and your website.

Earned media:

Here you let your customers and the press spread the word about your business. It's also known as word of mouth. If you're doing a good job of marketing your business (and offer stellar products or services), your fans will do the legwork.

So by combining all three, you reach a wider audience and help grow your fan base on social media. Let's look at an example. If you create a whitepaper on "10 Ways to Start a Business" that you give to new email subscribers, you're off to a good start with your owned media.

Only no one's downloading it.

So you invest in paid media and place an ad on Facebook and Twitter to get your whitepaper in front of more eyeballs. Because it's so inherently valuable, once people download and read it, they share it with their followers, resulting in your earned media.

So you see how the three forms of media can play together nicely and help you increase your base of influence.

Before you give up on social media altogether, I encourage you to revisit your content strategy (or maybe visit it for the first time) and determine a way to fit in paid, owned, and earned media into the equation.

Source: U.S. SBA

Public Legal Notices

**UNIVERSITY OF CALIFORNIA
SANTA CRUZ**

ADVERTISEMENT FOR BIDS AFTER PREQUALIFICATION

Subject to conditions prescribed by the University of California, Santa Cruz, sealed bids for a lump-sum contract are invited for the following work:

Description of work: Renovation of Crown Provost House includes: window replacement, paint, carpet and refinishing of wood floor, kitchen and bathroom cabinets, insulation, electrical and mechanical upgraded.

Procedures: Bidding documents will be available at 1:00PM Tuesday, June 10, 2014 from UCSC's Online Planroom web site at www.ucscplanroom.com. Create your Username and Password under the 'Login' heading on the home page to register for a free account.

The University has determined that only prequalified bidders will be allowed to submit a Bid on this project

The following bidders have been prequalified to bid on this project:

1. Cen-Con, Inc.
2. Mike Hinson Construction, Inc.

Bidders must attend a **mandatory** pre-bid conference at **Wednesday, June 11, 2014 at 2:00 PM**. Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Kevin Foisie at 831-459-4663.

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bid Deadline: Sealed bids must be received on or before **Thursday, June 19, 2014 at 3:00PM**.

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **General Building Contractor - B**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: **\$250,000.00**.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Santa Cruz
May, 2014

**UNIVERSITY OF CALIFORNIA
SAN DIEGO**

**ADVERTISEMENT FOR
PREQUALIFICATION OF CONTRACTOR
(NO SUBCONTRACTOR BIDS
REQUESTED AT THIS TIME)**

Subject to conditions prescribed by the undersigned, Prequalification Questionnaires from Contractors licensed as follows:

B – General Contractor

are invited for the following work:

Temporary MRI Cassette and Office Trailer
UNIVERSITY OF CALIFORNIA,
SAN DIEGO
Project No. 4825/A4S-1094
Estimated Construction Cost: \$450,000
(including purchase of Office Trailer)

PROJECT DESCRIPTION:

The University seeks Contractors with demonstrated experience in purchasing, preparing infrastructure for, picking and placing and final connect for modular buildings (note: MRI Cassette is supplied by others). Specific experience requirements include: construction of site utilities and the phasing required to prevent interrupt of service for adjacent structures, previous work with picking and placing modular buildings.

Project Duration is expected to be three months: for site preparation, construct slabs, prepare site utilities, pick, place and hook-up modulars, final landscape and parking striping.

The Contractor shall have demonstrated annual business revenue of at least \$1,200,000 for each and every one of the last five (5) consecutive years. The Contractor must have demonstrated experience on a minimum of three (3) comparable projects with the Contractor providing services as General Contractor within the last ten (10) years. Projects should have possessed the following construction challenges: construction on a hospital site with limited staging area, construction adjacent to an operational facility with patients.

To view and download Prequalification Questionnaires go to www.fdc.ucsd.edu and click on the project. Scroll to the bottom of the page to Prequalification Documents and click to open each file.

Prequalification Questionnaires will be received only at the following address:

FACILITIES DESIGN & CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SAN
DIEGO
10280 N. Torrey Pines Road, Ste. 465
Contracts Department (MC 0916)
La Jolla, CA 92037
Attention: Andrew Hoge

No Prequalification Questionnaires will be received after 4:00 P.M., Thursday, June 19, 2014.

Confidentiality of the information provided will be respected to the extent permitted by law.

Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

All information requested in these forms must be provided in order to be considered "responsive" to the requirements of the prequalification. The University contacts are Barbara Anderson, Project Manager (858-967-6464) or Rhonda Mitchell, Contracts Manager, Facilities Design & Construction (858) 822-3126.

A mandatory Prequalification Conference will be conducted on **Tuesday, June 10 at 11:00, 2014**, at Facilities Design and Construction, 10280 N. Torrey Pines Rd., Ste 466, Large Conference Room, La Jolla, CA 92037. Campus maps can be found at <http://maps.ucsd.edu>.

Attendance at the Prequalification Conference is mandatory for Contractors attempting to become prequalified to bid on this specific project.

Metered parking spaces are available (for up to 2 hours) in the service yard/shuttle stop parking lot and underground parking area of Torrey Pines Center South. **Please allow ample time to secure parking. Contractors must be present for the entire conference.**

UC San Diego encourages the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE's) and is committed to promote a diverse pool of firms for our building programs. Potential bidders will be required to submit their small business outreach plan to the University as part of the prequalification process.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

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SBE Newspaper and
SBE Newsletter

Public Legal Notices

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

CROWN MERRILL BOILER, DHW TANK AND DISH MACHINE REPLACEMENT Project Number: 2300-155

Description of Work: Demo existing heating hot water boilers (including associated flues, piping, and electrical), domestic hot water storage tanks (including associated piping), domestic hot water heaters (including associated flues, piping, and electrical), and dish machine (including associated gas booster heater, plumbing, mechanical and electrical). Install new heating hot water boilers (including associated pumps, flues, piping, stand-alone controls, and electrical), domestic hot water storage tanks (including associated piping), dish machine (including associated gas booster heater, plumbing, mechanical and electrical). Provide water balance and air balance reports.

Procedures: Bidding documents will be available at **1:00PM Wednesday, June 11, 2014** from UCSC's

Online Planroom web site at www.ucscplanroom.com. Create your Username and Password under the 'Login' heading on the home page to register for a free account.

Bidders must attend a mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk on **Thursday, June 12, 2014** beginning promptly at **1:30 PM**. Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Jared Howard at 831-246-2076.

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bid Deadline: Sealed bids must be received on or before **Wednesday, July 2, 2014 at 3:00 PM**.

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety is-

using the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the bid: C-4 Boiler, Hot Water Heating and Steam Fitting Contractor AND C36 - Plumbing Contractor.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: **\$540,000.00**

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
June 2014

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

ORIGINAL RANCH BUILDINGS – HAY BARN RESTORATION Project Number: 1326

Description of Work: The project reconstructs an 1860's era Hay Barn on the UCSC campus. The building is approximately 5,000 square feet, and will reuse selected timbers and siding from the recently disassembled original barn. The frame will be constructed in the original fashion, using pegged mortise and tenon joinery. The rebuilt facility will include heating, lighting, ventilation, and fire suppression and alarms. There are assembly areas, restrooms and various utility spaces.

Only prequalified bidders will be allowed to submit a Bid on this project. The following bidders have been prequalified to bid on this project:

CEN-CON INC.
REDHORSE CONSTRUCTORS, INC.
GONSALVES & STRONCK
JAMES R. GRIFFIN, INC.
PNP CONSTRUCTION, INC.
PUEBLO CONSTRUCTION, INC.
SPECTRA COMPANY

The above Prequalified bidders may only solicit subcontractor bids for the **Timber Framing** portion of the work from the following prequalified Timber Framing firms:

CASCADE JOINERY, INC.
PACIFIC POST & BEAM
SANTA CRUZ TIMBERFRAMES

SHERWOOD FOREST TIMBER FRAMES

Procedures: Bidding documents will be available at 1:00PM Monday, June 16 from UCSC's Online Planroom web site at www.ucscplanroom.com. Create your Username and Password under the 'Login' heading on the home page to register for a free account. Plans and specs may be downloaded at no charge.

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bid Deadline: Sealed bids must be received on or before **Tuesday, July 8, 2014 at 3:00 PM**.

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on **Tuesday, June 17, 2014** beginning promptly at **2:00 PM**. Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Henry Hooker at 831-246-2087.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **B – General Building Contractor**.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits

imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: **\$2,670,000.**

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
June 2014



calottery

CALIFORNIA LOTTERY
Request for Proposal (RFP) #50019
Learning Management System

The California Lottery (Lottery) is inviting bids from qualified bidders to provide Commercial Off the Shelf (COTS) Learning Management System, implementation services and training, and ongoing maintenance and support through an annual user license agreement. Bidders must have: 1) a commercially available Learning Management System software product that meets the technical and functional requirements described in the Scope of Services; 2) been providing the proposed software as a hosted or SaaS solution for at least three years; and 3) annual revenues of greater than \$5 million.

The solicitation document is anticipated for release in June 2014, and will be available to download on the Lottery Website at www.calottery.com under Vendors.

Public Legal Notices

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR PREQUALIFICATION OF CONSTRUCTION MANAGERS/GENERAL CONTRACTOR (CM/ CONTRACTORS)

Subject to the conditions prescribed by the University of California, San Francisco, responses to the University's prequalification documents for a CM at Risk (Best Value) contract are sought from bidders for the following projects:

PROJECT NUMBERS/TITLES:

UCSF MEDICAL SCIENCE BUILDING (MSB) - CLINICAL SCIENCES BUILDING (CSB) DECANT PROGRAM:

1. M2634/MSB Floors 2 and 5 – CSB Decant
2. M2638/MSB Floors 7 and 8 – CSB Decant

PREQUALIFICATION OF PROSPECTIVE BIDDERS:

The University has determined that bidders who submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California Contractor's license classification:

B - GENERAL BUILDING

GENERAL DESCRIPTION OF WORK:

The listed projects are related to the UCSF Clinical Sciences Building (CSB) and UC Hall (UCH) Seismic Renovation Program.

These projects will renovate approximately 21,000sf of existing labs and offices on portions of floors 2, 5, 6, 7 and 8 of the Medical Science Building (MSB) at UCSF Parnassus Heights Campus. MSB is an existing 14 story building built in 1954, with subsequent renovations in some areas. Surrounding areas within the MSB will be occupied during the construction of these projects. The site is congested and laydown areas limited.

This program is comprised of multiple projects in multiple phases and may involve: abatement of asbestos and other identified hazardous materials; utility relocations; selective demolition of existing interior spaces; finish upgrades in offices (B Occupancy) and labs; as well as full laboratory (L Occupancy) renovations. Some of the projects may need to be fast-tracked due to strict schedule limitations.

The program delivery method will be CM at Risk. These projects shall be managed as separate and distinct projects, which will require the bidding of subcontracts separately for each project. It is the University's intent to utilize design/build delivery for the major subcontracts (mechanical, electrical, plumbing, project controls, audio/visual (A/V), fire protection, life safety/fire alarm, and telecommunications and data systems) which will contract directly with the CM at Risk Contractor (CM/Contractor). The University will prequalify the Design/Build Mechanical/Plumbing/Controls and

Electrical/Low Voltage subcontractors. The design and construction process will be organized using Building Information Modeling (BIM) and Lean Construction methods, including set-based design processes, pull scheduling, and Last Planner™ production management techniques. The team will include the architects, engineers, CM/Contractor, design/build subcontractors and major trades, who will work together on site for the duration of the program with any other significant members of the team.

The selected CM/Contractor shall manage these projects as separate and distinct projects and will provide pre-construction services, including scheduling and cost estimating as well as bidding multiple bid packages to contract with design/build subcontractors. The University's Executive Design Professional's (EDP) engineering subconsultants will provide support services during the Programming and Design phases and will prepare Performance Specifications and Design Criteria to facilitate bidding of the selected design/build trades. The EDP and subconsultants will assist with the preparation of documents for design/build subcontractors and documents for other trades as needed for the various projects in the program. The program duration for the design and construction is anticipated to be complete in mid-2015. Applicable projects will be required to be LEED Silver certified at a minimum, with LEED Gold as the stretch goal.

Estimated construction cost per project is in the following ranges:

1. PROJECT M2634/MSB FLOORS 2 and 5 – CSB DECANT \$2,700,000 - \$3,200,000
2. PROJECT M2638/MSB FLOORS 7 and 8 – CSB DECANT \$3,300,000 \$3,800,000

PROPOSED BIDDING SCHEDULE/PROCEDURES:

Design/Bidding: Approximately 5 ½ months from June 2014 through mid-November 2014

Construction: Approximately 8 ½ months from mid-November 2014 through July 2015

Subsequent to completion of the prequalification process, the Announcement to Prequalified Bidders and Advertisement for Bids will set forth the dates, times and location for receiving and opening of bids.

The lowest responsible bidder will be selected on the basis of the Best Value to the University. The Best Value to the University will be determined using objective criteria described in the Bidding Documents with the resulting selection representing the best combination of price and qualifications.

PREQUALIFICATION PROCEDURES:

Prequalification Documents will be available beginning **June 4, 2014, at 10AM** by requesting via e-mail to RFX@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference **M2634/M2638-MSB**

Prequalification CM@Risk in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the prequalification questionnaire.

Questionnaires are to be completed by **June 18, 2014 at 3 PM.**

Any questions or requests for clarification or interpretation of the Prequalification Documents must be submitted in writing to Susan McCutchan, Project Manager – Capital Programs, UCSF Capital Programs, at email address (mailto:susan.mccutchan@ucsf.edu) by **12:00 PM, June 10, 2014.** Questions received after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

This project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by CM/Contractor shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

Information submitted by the bidder shall not be open to public inspection to the extent that information is exempt from disclosure under the California Public Records Act (Chapter 3.5 (commencing with Section 6250) of Division 7 of the Title of the Government Code).

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California San Francisco
June 2014

Public Legal Notices

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco (University), responses to the University's prequalification documents for a LUMP SUM contract are sought from bidders for the following:

PARNASSUS CAMPUS EMERGENCY FIRE WATER PUMP Project No. M0583 University of California, San Francisco

Prequalification of Prospective Bidders

The University has determined that bidders who will submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California Contractor's license classification:

B – GENERAL CONTRACTOR

GENERAL DESCRIPTION OF WORK:

This project is to install two emergency backup fire pumps, controllers and accessories for the Parnassus Campus in the vicinity of the Ammonia Storage Building. An underground connection from the transmission main in Parnassus to the campus fire protection water supply system via Medical Center Way will be implemented.

Estimated construction cost is **\$530,000**.

PREQUALIFICATION SCHEDULE

Prequalification Documents will be available beginning **June 4, 2014 at 10AM** by requesting via e-mail to RFx@ucsf.edu with the following information: Company name, address, phone and fax nos. **Please reference Project No. M0583 in the subject line.** You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the prequalification questionnaire.

Questionnaires are to be completed by **June 18, 2014 at 3PM**.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in writing to the **University of California Supplier and Registration Sourcing (SRS) system, Project M0583 by 12 PM, June 10, 2014**. Questions received after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Announcement

to Prequalified Bidders and Advertisement for Bids.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by CM/Contractor shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

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Asian American and Pacific Islander Businesses and Entrepreneurs

Continued from page 1

tactical plans to address the needs, interests and aspirations of the AAPI business community.

On May 29, WHIAAPI, along with MBDA and the Export-Import Bank, co-hosted the Asia-Pacific Economic Forum Opening Symposium which convened over one hundred business leaders interested in doing business in Asia. It was an excellent opportunity for both senior level government officials and business leaders to learn and discuss ways to better utilize resources in the federal government and the Asia-Pacific region.

A highlight of the event was the signing of the Memorandum of Understanding (MOU) between WHIAAPI and MBDA. The MOU will solidify a partnership between the two agencies and marks the beginning of future programs such as a possible business development program that would provide a range of federal business development services for AAPI businesses to be more successful overseas.

The roundtable discussion and symposium were very successful because all parties were engaged, supportive and focused on finding equitable solutions. Representatives agreed that they must continue to look to each other to find ways to improve access to capital, stimulate economic development and growth, advance U.S. exports, facilitate federal contracting opportunities for small businesses, forge stronger public-private partnerships, and to collect, source and analyze

data to ensure that all businesses and communities have the same opportunities to strive for business success.

Bill Imada is a member of the President's Advisory Commission on Asian Americans and Pacific Islanders.

Source: White House AAPI Blog.



Kiran Ahuja, Executive Director of the White House Initiative on Asian Americans and Pacific Islanders, and Alejandra Castillo, National Director of the Minority Business Development Agency (MBDA), sign a Memorandum of Understanding (by Darren Shim)